

**HABERSHAM COUNTY BOARD OF COMMISSIONERS**  
**EXECUTIVE SUMMARY**

**SUBJECT:** Panasonic Toughbooks & Related Accessories for CID

**DATE:** August 5, 2021

**(X) RECOMMENDATION**

**( ) POLICY DISCUSSION**

**BUDGET INFORMATION:**

**( ) STATUS REPORT**

**ANNUAL-** N/A

**( ) OTHER**

**CAPITAL-** \$31,232

**COMMISSION ACTION REQUESTED ON:** August 16, 2021

---

---

**PURPOSE:**

To replace the existing antiquated computer systems being utilized by the Habersham County Sheriff's Office Criminal Investigators with a more mobile computing solution to give them one computer solution that works well both in the field and in the office environment.

This Executive Summary is requesting Commission approval for the purchase of (12) Panasonic Toughbook computers and related accessories for the Sheriff's Office Criminal Investigative Division. Funding for this solution was allocated and approved in the FY 2022 CIP budget for the Sheriff's Office in the amount of \$31,232. The total cost for this replacement will be \$31,232.

---

---

**BACKGROUND / HISTORY:**

The Habersham County Sheriff's Office Criminal Investigations Division currently has criminal investigators that have both a laptop computer and a separate tower desktop at their workstation. These computers are in excess of 3-4 years old and the laptops do not hold up when taken into the field.

In an effort to improve efficiency, reduce maintenance and repair costs, it is our request to upgrade technology with equipment that can serve both as a desktop and a laptop and withstand the rigors of field use (i.e., outside weather elements, heat, etc.), the sheriff's office has coordinated with the Habersham County IT Department to select the best product combination to meet all of the above-stated requirements. Any current equipment being utilized by CID will be re-purposed by the Habersham County IT Department.

The Laptops are PANASONIC FZ-55 Toughbook - Semi-rugged and Toughbook 20 laptops that come with docking stations to allow for the laptop to be utilized with a full-size desktop screen at the investigator's work station.

---

---

**FACTS AND ISSUES:**

Panasonic Toughbook have been in use by the Habersham County Sheriff's Office for many years. They have proven to be rugged and capable of withstanding an atypical working environment such as law enforcement.

Here are a few efficiencies we expect to gain by deploying these Toughbooks to the HCSO Criminal Investigations Division:

- Investigators will be able to conduct their investigations using durable, reliable, rugged technology—no matter what the conditions;
- Toughbooks will allow investigators to take notes in the field and prepare/upload all case file notes and documents directly to the system without having to utilize a desktop computer at the office;
- Document crime scene information in the field; and
- Take notes, take pictures, record interviews.

All equipment includes a 3-year support and maintenance agreement.

Solution will be purchased off of the Omnia Partners – IT Solutions cooperative purchasing contract. Contract # 2018011-02.

---

---

---

---

**OPTIONS:**

- 1) Approve Panasonic Toughbooks & Related Accessories for CID
  - 2) Deny Panasonic Toughbooks & Related Accessories for CID
  - 3) Commission defined alternative.
- 
- 

**RECOMMENDED SAMPLE MOTION:**

I make a motion to approve the purchase of the PANASONIC FZ-55 Toughbook - Semi-rugged and Toughbook 20 laptops & Related Accessories for the HCSO Criminal Investigations Division.

---

---

**DEPARTMENT:**

Prepared by: Tracy Williamson, IT Director and Major Murray Kogod

---

---

**ADMINISTRATIVE**

**COMMENTS:** \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**DATE:** \_\_\_\_\_

\_\_\_\_\_  
County Manager

---

---



# OMNIA Partners, Public Sector

## OMNIA PARTNERS

### Created By and For Public Agencies

OMNIA Partners, Public Sector is a cooperative purchasing organization established for public agencies across the United States with the specific purpose of reducing procurement costs by leveraging group volume. OMNIA Partners, Public Sector aggregates the purchasing power of participating public agencies across the country in order to receive larger volume discounts from suppliers. This is an optional program with no fee to participate.

### Award Product Categories

SHI's entire product catalog, including hardware, software and services across all manufacturers, is now available through OMNIA Partners, Public Sector:

- Systems (*Desktops, Laptops, Tablets, Servers*)
- Input devices (*Keyboards, Mice, Scanners, Audio*)
- Output devices (*Displays, Printers, Projectors, Accessories*)
- Memory
- Storage
- Networking equipment
- Software
- Media supplies
- Collaboration & IP telephony
- Services
- **All other products**

### Participation Information

Only registered participants of OMNIA Partners, Public Sector cooperative can utilize contracts in their portfolio.

Not already an OMNIA Partners, Public Sector participant?  
Navigate to [www.omniapartners.com/publicsector](http://www.omniapartners.com/publicsector) and click "Register" on the top right.

#### Participation is open to:

- City/local government
- County government
- State government
- Public/private education institutions & systems
- Special districts
- Non-profits

### SHI & OMNIA Partners, Public Sector

**Contract Name** – IT Solutions & Services

**Contract Number** – 2018011-02

**Expiration Date** – February 28, 2023

**Lead Public Agency** – City of Mesa, AZ

### Pricing

All contracts in the OMNIA Partners, Public Sector portfolio are awarded by a lead public agency, using a competitive solicitation process to get you the best pricing and discounts available.

Products available through SHI are guaranteed to be discounted at least **4-5%** off MSRP, and often times much lower. We will work with you to obtain the best pricing possible for all of your technology needs. To shop contract pricing with OMNIA Partners, Public Sector, please check out our catalog at [www.publicsector.shidirect.com](http://www.publicsector.shidirect.com). New user registration should be completed using Token **95486** and Access Key **QN25KRGRQB** to view our contract pricing with OMNIA Partners, Public Sector.

### Ready to Learn More?

Visit [SHI's OMNIA Partners, Public Sector microsite](http://SHI's OMNIA Partners, Public Sector microsite) for more information about how you can utilize our contract to save on IT services and solutions.



## World Class Support

OMNIA Partners, Public Sector is the largest and most experienced cooperative purchasing organization dedicated to public sector procurement – shaping the future of procurement through power, access and trust.

SHI offers an entire product catalog of IT services and solutions, including hardware, software, cloud, security and accessories. SHI commits to a customer-centric approach by offering world class support and cost-efficient services and solutions. By maintaining robust, award-winning partnerships with leading manufacturers, SHI ensures you get the best products and services, designed specifically for your needs.



## Contract #2018011-02

### Information Technology Solutions and Services

- 100% minority-owned company and Corporate Plus member of the National Minority Supplier Development Council
- 120 regionally-based sales reps and 170+ SM SLED telesales reps
- Partnered with industry-leading manufacturers
- Going Green Initiatives
- Solutions in Cloud, Data Center, End User, Security and much more

# OMNIA

PARTNERS

## SHI's Industry-leading partnerships





## OMNIA PARTNERS: POWER. ACCESS. TRUST.

### PORTFOLIO

OMNIA Partners offers a robust portfolio of quality contracts in the cooperative space, covering everything your organization needs to run efficiently and effectively.

### PARTICIPATION

Participating in the cooperative buying power of more than 60,000 entities helps customers do more with less by reducing product and administrative costs. As the largest, fastest growing organization in public procurement, OMNIA Partners creates maximum purchasing power and resources for participants.

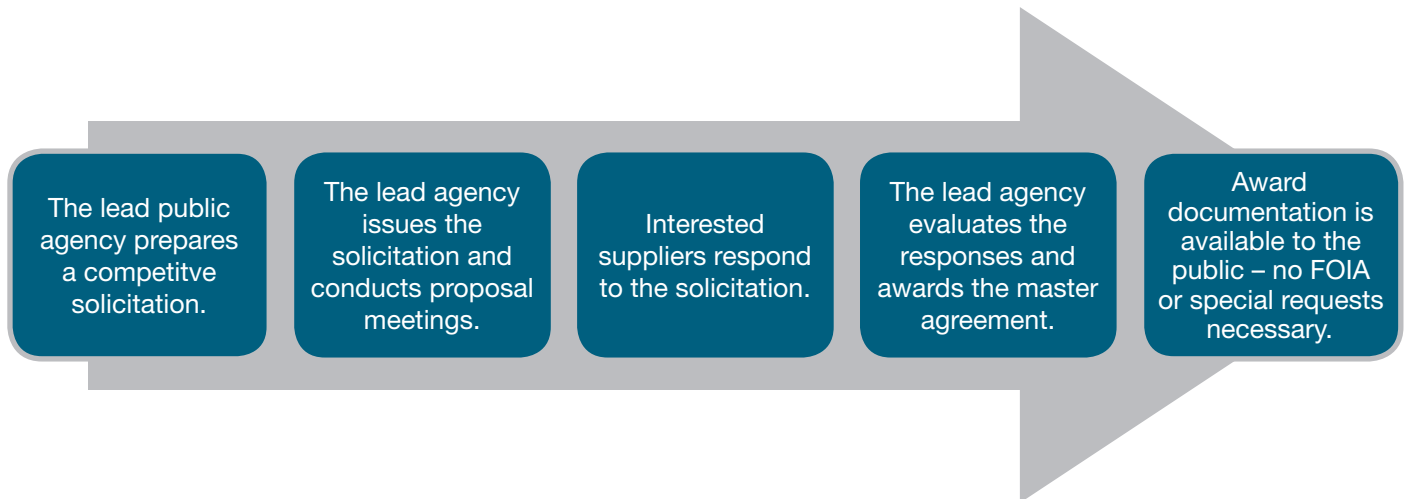
### PEOPLE

OMNIA Partners employs a certified and experienced cooperative team in public procurement, cooperative purchasing and contract management. OMNIA Partners is also a founding member of the National Cooperative Procurement Partners.

### PROCESS

Their contracts are competitively solicited and publicly awarded by a government entity acting as the lead agency. Awards are made utilizing the best practice ensuring maximum value and absolute security with complete transparency of the process.

## The Lead Agency Contracting Process .....



## Serving Public Agencies .....

All cooperative agreements are competitively solicited and publicly awarded by a lead public agency government entity (e.g. state, city, county, public university or school district), utilizing the best public procurement practices, processes and procedures. These lead agencies are considered some of the best public procurement organizations in the nation and are available to answer questions or discuss the contracting process in detail.

To learn more, please contact [TeamOMNIA@SHI.com](mailto:TeamOMNIA@SHI.com).

